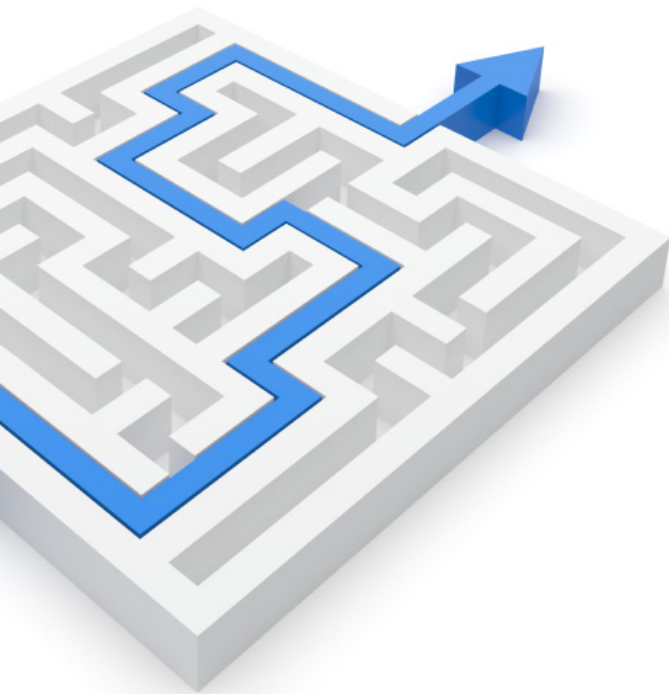


# NES

New England Systems

*Intelligent People, Powerful Tools, Successful Customers*



## End-to-End Information Management solutions for your IT and business needs

*NES provides complete information management solutions for companies large and small throughout the Northeast United States.*

*Software, hardware, consulting, solution design, project management, mentoring, training: the full spectrum of products and services necessary to meet our customers' IT and business needs.*

### **We're an IBM Cognos Premier Business Partner**

NES was launched in 1980 expressly to serve companies that were adopting IBM hardware and software. IBM has since invested billions in creating products that transform Information Management. We in turn have invested 30 years in getting to know those products inside out—and in refining the consulting, project management, application development, systems integration, and training expertise you need to go with them.

### **Customers stick with us because we keep our promises**

Our bottom line isn't a number. Above all, we value trusting, long-term relationships. We continually work to earn our customers' respect and to actually be the "trusted advisor" that everyone in this business claims to be. Our customers get the cutting-edge technology they need with the old-school service they deserve—including unmatched first-line support.





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# Solutions

End-to-End Information Management solutions for your IT and business needs

## Information management and business analytics

- Cognos
- TM-1
- InfoSphere
- SPSS

## IBM hardware sales and service

- iSeries
- xSeries
- XIV

## Cross-brand expertise

- Lotus
- Rational
- Information Management
- WebSphere

## Local sales and service

- Project management
- Data architecture
- Presales solution architects
- Solution design and development
- Training

## Certified consultants

- Cognos
- WebSphere
- Rational
- Lotus
- DataStage
- DB2
- Teradata
- Informatica

### Industries we serve:

- Business Services
- Insurance
- Distribution
- Education
- Distribution
- Financial services
- Government
- Health care
- Hotels and casinos
- Insurance
- Manufacturing
- Retail
- Utilities
- Warehousing

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